

# Curriculum Vitae

**Werner Raub**

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## 1. Personal data

Name Raub, Werner  
Born September 30, 1953, in Essen, Germany  
Citizenship Dutch and German

## 2. Education and academic degrees

1984 PhD, Utrecht University, Netherlands (with distinction).

- Thesis: “Rationale Akteure, institutionelle Regelungen und Interdependenzen”.
- Advisors: R. Wippler, G. Büschges.

1980 Diplom-Sozialwissenschaftler (MPhil), Ruhr-Universität Bochum, Germany (with distinction).

## 3. Academic positions

2020–present Professor Emeritus of Theoretical Sociology, Department of Sociology, Utrecht University, Netherlands, and Interuniversity Center for Social Science Theory and Methodology (ICS).

1996–2020 Professor (Chair) of Theoretical Sociology, Department of Sociology, Utrecht University, Netherlands, and Interuniversity Center for Social Science Theory and Methodology (ICS).

2012–2017 Dean of Social and Behavioral Sciences, Utrecht University.

2010–2012 Vice-Dean of Social and Behavioral Sciences and Director of the Graduate School of Social and Behavioral Sciences, Utrecht University.

1995–1996 Professor (Chair) of Sociology, Institute of Social Sciences, University of Erlangen-Nuremberg, Germany.

1993–2003 Principal Investigator (with Jeroen Weesie) of the PIONIER-Program “The Management of Matches” of the Netherlands Organization for Scientific Research (NWO).

1988–1995 Associate Professor (Universitair Hoofddocent, with tenure), Department of Sociology, Utrecht University, Netherlands, and Interuniversity Center for Social Science Theory and Methodology (ICS).

1984–1988 Assistant Professor (Akademischer Rat), Institute of Social Sciences, University of Erlangen-Nuremberg, Germany.

1982–1984 Teaching and Research Assistant, full-time (Wissenschaftlicher Mitarbeiter), Institute of Social Sciences, University of Erlangen-Nuremberg, Germany.

1980–1982 Teaching and Research Assistant, full-time (Wissenschaftlicher Mitarbeiter), Department of Sociology, Fernuniversität Hagen, Germany. Teaching appointments at the University of Essen, Germany.

1979–1980 Teaching and Research Assistant (Wissenschaftliche Hilfskraft), Department of Philosophy, University of Essen, Germany.

#### 4. Visiting appointments; invitations and positions declined

- 2020–2022 Fernand Braudel Senior Fellow, European University Institute, Florence.
- 2018 Invited Fellow, Nuffield College, University of Oxford.
- 2013 Visiting Professor, Hong Kong University, July 2013, for a summer school for PhD students; funded by University Grants Committee Hong Kong/Research Grants Council.
- 2010–2017 Senior Research Fellow, Nuffield College, University of Oxford.
- 2007–2019 Visiting Professor for a lecture series in Taiwan (National Chengchi University, National Taiwan University, National Tsing Hua University, Tunghai University, National Dong Hwa University, Academia Sinica), April 2007; Visiting Professor for a spring school, National Chengchi University, Taiwan, April 2011, for PhD students, postdocs and junior faculty; Visiting Professor for a lecture series at National Chengchi University and Academia Sinica, Taiwan, April 2019; visits funded by National Science Council Taiwan and Taiwan Ministry of Science and Technology (MOST).
- 2005 Offer of a professorship (chair) in sociology, Faculty of Economics and Social Sciences, University of Cologne, Germany (chair held previously by René König); declined.
- 2001–2002 Fellow-in-Residence, Netherlands Institute for Advanced Study in the Humanities and Social Sciences (NIAS), Wassenaar, Netherlands for the academic year 2001/2002. Convener of the NIAS research theme group “The Danger of Community Failure: Conditions for Solidary Behavior in Modern Market Societies”.
- 1998 Visiting Professor, Department of Sociology, University of Chicago, funded by Earhart Foundation (spring quarter).
- 1997 Visiting Professor, Department of Sociology, University of Bern, Switzerland (summer semester).
- 1994–1995 Invitation as a Fellow-in-Residence, Netherlands Institute for Advanced Study in the Humanities and Social Sciences (NIAS), Wassenaar, Netherlands for the academic year 1994/1995; declined.
- 1994 Visiting Professor, Department of Sociology, University of Bern, Switzerland (summer semester).
- 1992 Visiting Associate Professor, Department of Sociology, University of Chicago, funded by Earhart Foundation (spring quarter).
- 1990 Visiting Research Associate, Center for Study of Public Choice, George Mason University, Fairfax, VA (spring quarter).
- 1989 Gastdozent (Visiting Lecturer), Institute of Social Sciences, University of Erlangen-Nuremberg, Germany (summer semester).

## 5. Honors and awards, indications of recognition

- 2020 Festschrift ('Liber Amicorum'): Buskens, Vincent, Rense Corten, and Chris Snijders (eds.) (2020) *Advances in the Sociology of Trust and Cooperation: Theory, Experiments, and Field Studies*, Berlin: De Gruyter.
- 2020 Honorary Medal ('Erepenning') Faculty of Social and Behavioral Sciences, Utrecht University, for service to the Faculty.
- 2009 Royal decoration Officer in the Order of Orange-Nassau for scholarly achievements.
- 2007–present Elected member, German National Academy of Sciences Leopoldina and member of Leopoldina Section Economics and Empirical Social Sciences.
- 2003 James S. Coleman Award of the Rationality and Society Section of the American Sociological Association (ASA) for article Buskens, Vincent and Werner Raub, Embedded trust: control and learning, *Advances in Group Processes* 19: 167–202 (2002).
- 2000–present Fellow, European Academy of Sociology, President 2008–2011.
- 1980 Universitätspreis 1980 for students Ruhr-Universität Bochum, Germany.

## 6. Various professional activities, academic service

### Academic service at Utrecht University

- Dean of Social and Behavioral Sciences, Utrecht University (June 2012–September 2017); Vice-Dean of Social and Behavioral Sciences and Director of the Graduate School of Social and Behavioral Sciences (November 2010–June 2012): the Faculty of Social and Behavioral Sciences of Utrecht University offers undergraduate and graduate teaching programs, including PhD programs, and hosts research programs in Cultural Anthropology, Educational Sciences, Interdisciplinary Social Science, Pedagogical Sciences, Psychology, and Sociology. In the relevant period, the Faculty hosted almost 6.000 students (undergraduate and graduate level) and 1.000+ employees (faculty and administrative staff), with a yearly budget of about 75 m€ and a sound financial position. Also, in that period, Utrecht University was commonly listed in the Top 50 of “rankings” such as Shanghai Academic Ranking of World Universities and Times Higher Education World University Rankings for universities with sizeable social and behavioral sciences programs.
- Further academic service at Utrecht University and the ICS: member of the National Board of the ICS (1996–2011); Chairman of the National Board of the ICS (2001–2003; 2007–2009); Scientific Director of ICS-Utrecht / Research Director Sociology (1997–2011); Founding Director of the research master’s program “Sociology and Social Research” (one of about five and later ten “prestigemaster’s programs” of Utrecht University; 2003–2011); Acting Chair of the Department of Methodology and Statistics, Faculty of Social and Behavioral Sciences (2009); Head (including Research Director) of the Division Cultural Anthropology and Sociology, Faculty of Social and Behavioral Sciences (2005–2010); Chair of Taskforce “Internationalization” of Utrecht University (2018); member Taskforce “Public Engagement of Science” of Utrecht University (2017–2019); Chair of the Advisory Committee for HR Policy of Utrecht University (2014–2017); Chair of the Advisory Committee “Research” of Utrecht University (2010–2012); member of the Board, James Coleman Association-Friends of the ICS, alumni organization of the ICS (2018–

present); various ad hoc committees and ad hoc reviews, PhD Confidential Advisor at Utrecht University and the Faculty of Social and Behavioral Sciences (2018-present).

- While being Director of the research program sociology of Utrecht University, the program was evaluated twice, in 2001 and in 2008/2009, in official comparative quality assessments of university research programs in sociology and the social social sciences in the Netherlands according to the Standard Evaluation Protocol for Public Research Evaluations, conducted by international Peer Review Committees under the auspices of the Dutch research quality assessment agencies VSNU (2001) and QANU (2008). In the 2001 assessment of 34 programs in sociology as well as other social sciences, each program was assessed on the dimensions “quality”, “relevance”, and “viability”, using five-point scales (1=poor,...5=excellent) and on the dimension “refereed publications”, using three categories (low – medium – high). The Utrecht sociology program received scores 5 – 5 – 5 – high and thus the best overall evaluation of all 34 programs. In the 2008/2009 assessment of nine programs in sociology (the other social sciences were then subject to separate assessments), each program was assessed on the dimensions “quality”, “productivity”, “relevance”, and “viability”, using five-point scales (1=unsatisfactory,...,5=excellent). The Utrecht sociology program was the only one that received an assessment 5 – 5 – 5 – 5.
- While being member (and in various periods Chairman) of the National Board of the ICS, the research school was assessed very positively in official accreditation procedures of the Royal Netherlands Academy of Arts and Sciences (KNAW) in 1998 and 2003. Moreover, the ICS was selected for the prestigious NWO Graduate Program in the first and most competitive round 2008/2009 of the program and received one of only nine grants allocated in that round across all universities and disciplines in the Netherlands.
- While being Founding Director of the research master’s program Sociology and Social Research, the program has been evaluated in 2009 as part of the official re-accreditation procedure carried out by the Dutch-Flemish accreditation organization NVAO and a KNAW-committee. The 2009 results qualified the program as the best research master’s program in the Netherlands across all disciplines in the social and behavioral sciences.

### **Professional activities and academic service outside Utrecht University**

- Deputy Editor, *Sociological Science*, term 2022–2024.
- Editorial Board, book series *Social Network Mechanisms*, Oxford University Press, 2021–present.
- Member of the Advisory Committee of the Institute of European and American Studies (IEAS), Academia Sinica, Taipei, Taiwan, 2020–2022, 2023–2025.
- Member of the Ethics Committee, Frankfurt School of Finance and Management, Germany, 2018–present.
- Member of the Scientific Advisory Board of the Alfried Krupp Wissenschaftskolleg Greifswald, Germany, 2017–present.
- Member of the Arbitration Committee (Comité d’arbitrage, CAR), University of Toulouse, Program of the Initiative for Excellence for universities in France, by appointment of the Commissariat General à l’Investissement and the French Ministry of Higher Education and Research, 2013–2015.
- Member of the International Scholarly Advisory Committee of the Institute for Empirical Social Science (IESSR), Xi’an Jiatong University (XJTU), China, 2009–2013.
- Member of the Supervisory Board of the National Initiative Brain and Cognition (Netherlands Organization for Scientific Research, NWO), 2009–2017.

- Advisory Committee for Accreditation of Research Master’s Programs in the Social Sciences, Royal Netherlands Academy of Arts and Sciences, KNAW, member 2004–2011, chair 2010–2011.
- Board, “Arbeitsgruppe Modellierung sozialer Prozesse” / Section “Modellbildung und Simulation” of the German Sociological Association, 1986–1991.
- Board, Research Committee 45 “Rational Choice”, International Sociological Association, 1990–1998.
- Council, Section on Rational Choice / Rationality and Society, American Sociological Association, term 1994–1996, 1999–2001, 2002–2004.
- Member (2000, 2010, 2022) and Chair (2001) of the James S. Coleman Award Committee and the Graduate Student Paper Award Committee of the Section on Rational Choice / Rationality and Society, American Sociological Association.
- International Consulting Editor, *American Journal of Sociology*, term 1990–1992.
- International Editor, *Contemporary Sociology*, term 1992–1995.
- Beirat, *Zeitschrift für Soziologie*, terms 2001–2007 and 2013–2019.
- Editorial Board, *Rationality, Markets, and Morals*, 2010–present.
- Editorial Board “*Scientia Nova*”, series of texts and monographs, R. Oldenbourg Verlag, Munich, 1986–present.
- Editor “*Beiträge zur Gesellschaftsforschung*”, series of texts and monographs, Peter Lang Verlag, Frankfurt a.M., 1995–2017.
- Membership of peer review committees and panels:
  - Member of the international panel for the evaluation of the Department of Political and Social Sciences, European University Institute, Florence, 2020.
  - External member, search committee Chair of Sociology, ETH Zurich, 2015–2017.
  - Member of the international expert panel for the evaluation of the Institute of Sociology of the University of Zurich, 2014–2015.
  - External member, appointment committee for two Official Fellowships (tenured Research Professorships) in Sociology, Nuffield College, University of Oxford, 2011/2012.
  - VIDI committee 2007 of the Netherlands Organization for Scientific Research (NWO).
  - External member, search committee Chair of Sociology, in particular of Modeling and Simulation, ETH Zürich, 2006.
  - Panel “Excellence Initiative by the German Federal and State Governments to Promote Science and Research at German Universities”, Deutsche Forschungsgemeinschaft (DFG), 2006.
  - Peer review committee of the Deutsche Forschungsgemeinschaft (DFG) for Sonderforschungsbereich 504 “Rationalitätskonzepte, Entscheidungsverhalten und ökonomische Modellierung”, Mannheim University, Germany (1999, 2002, 2005, and 2009).
- Reviewer
  - Reviews for professional journals: *Acta Sociologica*; *American Journal of Sociology*; *American Sociological Review*; *Constitutional Political Economy*; *European Journal of Political Economy*; *European Sociological Review*; *Journal of Corporate Finance*; *Journal of Economic Behavior and Organization*; *Journal of Management and Governance*; *Journal of Mathematical Sociology*; *Kölner*

*Zeitschrift für Soziologie und Sozialpsychologie; Methoden-Daten-Analysen (MDA); Monatsschrift für Kriminologie und Strafrechtsreform; Organization Studies; Rationality and Society; Social Networks; Social Forces; Sociological Science; Zeitschrift für Soziologie.*

- Reviews for various institutions: Academia Sinica Taiwan (Institute of Sociology, Institute of European and American Studies-IEAS); Universiteit van Amsterdam; University of Bern; Bocconi University; TU Chemnitz; Cornell University; Deutsche Forschungsgemeinschaft (DFG); ENSAE–Institut Polytechnique de Paris; University of Erlangen-Nuremberg; European University Institute Florence (EUI); GESIS – German Social Science Infrastructure Services (IZ-Bonn, ZA-Cologne, ZUMA-Mannheim); European Research Council (ERC); European Science Foundation (ESF); University of Hong Kong (external examiner); University of Leipzig; Katholieke Universiteit Leuven; University of Mannheim; Technische Universität München; Netherlands Institute for Advanced Study in the Humanities and Social Sciences (NIAS); Netherlands Organization for Scientific Research (NWO); Schweizerischer Nationalfonds (SNF); University of South Carolina; ETH Zürich; Universität Zürich.
- Workshop for PhD students “Analytical Social Science Theory”, Department of Political and Social Sciences, European University Institute, four days, November 2021, February/March 2022
- Workshop “Game Theoretical Approaches to Social Norms”, Conference “Social Norms and Institutions”, International Conference Center of ETH Zürich, Centro Stefano Franscini at Monte Verità, Ascona, Switzerland, 2015 (with Vincent Buskens and Wojtek Przepiorka).
- Workshop “Game Theory and Networks”, XXXV Sunbelt Conference of the International Network for Social Network Analysis (INSNA) Conference 2015, Brighton, UK (with Vincent Buskens).
- Topical workshop “Game Theory and Social Network Analysis: Theoretical Models and Empirical Research”, 2013 Xi’an International Network for Social Network Analysis (INSNA) Conference, Jiatong University, Xi’an, China (with Vincent Buskens).
- Didactic seminar “Sociological Applications of Game Theory”, 1992 Annual Meeting of the American Sociological Association (ASA) in Pittsburgh, PA (with Jeroen Weesie).

## 7. Grants

### Research grants

- Methodologische Probleme empirischer Organisationsforschung in Schule und Hochschule (with Günter Büschges and Reinhard Wittenberg), grant from the German Science Foundation (DFG), 1981–1982.
- The Management of Matches: Decentralized mechanisms for cooperative relations with applications to organizations and households, PIONIER-program of the Netherlands Organization for Scientific Research (NWO) 1993–1999, with Jeroen Weesie (appr. 1.000.000 €). Primary data collection includes:
  - The External Management of Automation 1995 (MAT95): Survey of Dutch small and medium-sized enterprises (n = ca. 800) on their relations with hard- and software suppliers; principal investigator: Werner Raub.
  - Quantitative case studies in Dutch and international business firms (n = ca. 35) on their relationships (n = ca. 350) with suppliers and partners in research and development (1994–997); principal investigator: Frits Tazelaar.
  - The External Management of Automation 1998 (MAT98): Survey of Dutch small and medium-sized enterprises from MAT95 (n = ca. 600) on their relations with hard- and software suppliers; principal investigator: Werner Raub.

- Households in the Netherlands 1994 (HIN94): Survey of Dutch households (n = ca. 1000); principal investigator: Jeroen Weesie.
- Households in the Netherlands 1995 (HIN95): Survey of Dutch households (n = ca. 1850), including a set of experiments; principal investigator: Jeroen Weesie.
- Experiments; principal investigators: Werner Raub and Jeroen Weesie.

The PIONIER-program has been evaluated positively by NWO review committees in 1996 (including site visit) and 2000 (see below: continuation of the program).

At the time, PIONIER was the most generous and prestigious grant awarded to individual researchers in the Netherlands, with about 5–7 recipients per year.

- The Management of Matches: Decentralized mechanisms for cooperative relations with applications to organizations and households, additional grants from Utrecht University 1993–1999, with Jeroen Weesie (appr. 700.000 €).
- The External Management of Automation in Germany 1995: Survey of German small and medium-sized enterprises (n = ca. 150) in Nuremberg and Leipzig on their relations with hard- and software suppliers; grant from the German Science Foundation (DFG); principal investigators: Werner Raub and Thomas Voss (appr. 10.000 €).
- Funding for continuation of PIONIER-program The Management of Matches 1998–2003 (with Jeroen Weesie) from Utrecht University (appr. 350.000 €). Funding has been granted due to the positive evaluations of the program by NWO in 1996 and 2000.
- Soziale Einbettung und Gestaltung wirtschaftlicher Transaktionen. Eine empirische Untersuchung am Beispiel der Beschaffung informationstechnischer Leistungen und Produkte durch Klein- und Mittelbetriebe: Survey of German small and medium-sized enterprises (n = ca. 750) on their relations with hard- and software suppliers; grant from the German Science Foundation (DFG), 1998–2000 (co-principal investigator; with Thomas Voss as principal investigator) (appr. 150.000 €).
- Cooperation between Buyer and Supplier – the Case of IT Technology Purchase: Conflicts and Conflict Regulation: Grant from the Research Foundation of the Dutch Association for Purchase Management (NEVI/NRS), 1999–2001, principal investigators: Werner Raub and Frits Tazelaar (appr. 80.000 €).
- Solidarity at Work: PBB-program of the Netherlands Organization for Scientific Research (NWO), 2000–2004, on solidarity in employer-employee relations as well as in teams of employees (co-principal investigator; principal investigator: Karin Sanders; other co-principal investigators: Hetty van Emmerik, Frans N. Stokman, and Evert van de Vliert) (appr. 300.000 €).
- The Dynamics of Networks and Behavior: Integrated research program (“aandachtsgebied”) of the Netherlands Organization for Scientific Research (NWO), 2002–2006 (co-principal investigator; principal investigator: Tom A.B. Snijders; other co-principal investigators: Jeroen Weesie, Chris Baerveldt, Roel Bosker, Anne Bert Dykstra, H. de Vries) (appr. 900.000 €).
- Changing Patterns of Interdependence and Solidarity in Family Relations: A multidisciplinary research program of Utrecht University, 2003–2008 (principal investigator with Katharina Boele-Woelki, Rosi Braidotti, Hans van Delden, Wim Meeus, Joop Schippers) (appr. 1.300.000 € for ten projects, including appr. 280.000 € for two projects at ICS-Utrecht).
- Commitments and Reciprocity. Mechanisms for Solving Cooperation and Distribution Problems: Grant (‘Open Competition’) for a four-year PhD-project from the Netherlands Organization for Scientific Research (NWO) 2006–2010 (principal investigator) (appr. 210.000 €).



- The Evolution of Social Support among Heterogeneous Actors: Grant of the Faculty of Social and Behavioral Sciences, Utrecht University for a postdoc project in 2007/2008 (principal investigator/supervisor) (appr. 40.000 €).
- Marital Relationships and Crime Across the Life Course: The Criminal Careers of Convicts and Their Spouses: Grant ('Open Competition') for a four-year PhD-project from the Netherlands Organization for Scientific Research (NWO) 2008–2012 (co-principal investigator; principal investigator: Paul Nieuwebeerta; other co-principal investigator: Anne-Rigt Poortman) (appr. 230.000 €).
- Social Motives and Expectations in One-Shot Social Dilemmas: Grant ('Open Competition') for a four-year PhD-project from the Netherlands Organization for Scientific Research (NWO) 2009–2013 (co-principal investigator; principal investigator: Jeroen Weesie) (appr. 250.000 €).
- NWO Graduate Program: Grant from the Netherlands Organization for Scientific Research (NWO) on behalf of the Dutch Minister of Education, Science, and Culture for the research school ICS; one out of nine grants allocated in the 2009 pilot round "for the creation of an excellent educational and research environment for highly talented young researchers" (principal investigator with Rafael Wittek and other members of the ICS Board) (appr. 800.000 €).
- The Feasibility of Cooperation under Various Sanctioning Institutions: Grant ('Open Competition') for a three-year postdoc-project or a four-year PhD-project from the Netherlands Organization for Scientific Research (NWO) 2010–2013 (principal investigator with Davide Barrera) (appr. 250.000 €).

**Grants of the research school ICS for PhD projects** (per project appr. 200.000 € for a 4-year appointment of a PhD student / aio)

Trust and Commitments (1991–1995) (with Jeroen Weesie and Tom A.B. Snijders).

The Double Edge of Networks (1991–1995) (with Wim B.G. Liebrand and Frans N. Stokman).

Das Management von Technologiekoooperationen (1992–1996) (with Frits Tazelaar, Jeroen Weesie, and Reinhard Wippler).

Social Networks and Trust (1994–1998) (with Jeroen Weesie).

Contract en Conflict. Strategisch Management van Inkooptransacties (1995–1999) (with Frits Tazelaar and Chris Snijders).

Actor Models in Exchange Networks and Social Dilemmas (1996–2000) (with Frans N. Stokman and Tom A.B. Snijders).

Waardenoriëntaties en Partnerrelaties. Een Panelstudie naar Wederzijdse Invloeden (1997–2001) (with Matthijs Kalmijn and Aat C. Liefbroer).

Trust and Exchange. Effects of Temporal Embeddedness and Network Embeddedness on Providing and Dividing a Surplus (1997–2001) (with Chris Snijders and Jeroen Weesie).

Household Outsourcing (1999–2003) (with Tanja van der Lippe and Jeroen Weesie).

Trust in Embedded Settings (2000–2004) (with Vincent Buskens).

The Implementation of Labor Force Recommendations (2001–2005) (with René Torenvlied).

Heterogeneity in Social Dilemmas (2002–2006) (with Jeroen Weesie).

Trust in Dynamic Networks (2010–2014) (with Vincent Buskens).

### **Other grants**

- Utrecht University prestigemaster's program "Sociology and Social Research" (two-year research master's program, appr. 800.000 € granted by Utrecht University, 2004–2008, as founding Director of the program).  
The program has been evaluated positively by a review committee of Utrecht University in 2006, resulting in continued funding of the program in 2007 and 2008.
- Stipend ("Bezoekersbeurs") of the Netherlands Organization for Scientific Research (NWO) for visiting appointment of Professor Kazuo Yamaguchi (Department of Sociology, University of Chicago) at Department of Sociology / ICS, Utrecht University, period January–June 2003 (appr. 10.000 €).
- Fellowship of Utrecht University for a Chinese PhD student visiting Utrecht University for a three month period in 2007 (supervisor) (appr. 8.000 €).
- Utrecht University grant for cooperation in research and teaching with National Chengchi University, Taipei, Taiwan, 2008/2009 (appr. 7.500 €).
- Fellowship of Utrecht University for a Chinese PhD student visiting Utrecht University for a three month period in 2011 (supervisor, with Vincent Buskens) (appr. 9.000 €).
- Funding from Utrecht University (Strategic Theme Dynamics of Youth, Focus Area Applied Data Science, Faculty of Social and Behavioral Sciences) for a three month visiting appointment of Professor Ping-Yin Kuan (Department of Sociology, National Chengchi University-NCCU, Taipei, Taiwan) in 2020 (appr. 5.000 €).

## **8. Experience in research and teaching, supervision**

### **Research experience**

- Theoretical sociology
- Organization theory
- Economic sociology
- Mathematical sociology
- Game-theoretic models in the social sciences
- Philosophy of science

### **Teaching experience**

Courses taught at the undergraduate and graduate level, including PhD training, at Utrecht University, University of Erlangen-Nuremberg, University of Chicago, University of Bern, European University Institute include:

- Introduction to sociology
- Sociological theory
- Analytical social science
- Organization theory and economic sociology

- Formal modeling in the social sciences
- Thesis design and writing
- Philosophy of the social sciences

### **Supervision of PhD theses**

#### **Thesis advisor / promotor – completed**

Chris Snijders, *Trust and Commitments*, Utrecht University 1996 (with distinction) (with Jeroen Weesie and Tom A.B. Snijders); present position: full professor, Eindhoven Technical University.

Andreas Flache, *The Double Edge of Networks. An Analysis of the Effect of Informal Networks on Cooperation in Social Dilemmas*, Groningen University 1996 (with distinction) (with Wim B.G. Liebrand and Frans N. Stokman); present position: full professor, Groningen University.

Boris F. Blumberg, *Das Management von Technologiekoooperationen. Partnersuche und Verhandlungen mit dem Partner aus empirisch-theoretischer Perspektive*, Utrecht University 1997 (with distinction) (with Frits Tazelaar, Jeroen Weesie, and Reinhard Wippler); present position: senior lecturer and MBA director, Maastricht University.

Bernhard Prosch, *Die Absicherung von Lieferbeziehungen. Partnersuche, vertragliche Festlegungen und soziale Einbettung beim Einkauf von EDV-Produkten*, Leipzig University 1998 (with Thomas Voss and Günter Büschges); final position: assistant professor and Privatdozent, University of Erlangen-Nuremberg (deceased).

Vincent Buskens, *Social Networks and Trust*, Utrecht University 1999 (with distinction) (with Jeroen Weesie); Graduate student award 2000 of the Section on Rational Choice of the American Sociological Association; Graduate student award 2001 of the Section on Mathematical Sociology of the American Sociological Association; Best dissertation award (KVS-penning; Dfl 10.000) for the academic years 1998/1999 and 1999/2000 of the Dutch Economic Association (Koninklijke Vereniging voor de Staathuishoudkunde; KVS); present position: full professor, Utrecht University.

Marcel van Assen, *Essays on Actor Models in Exchange Networks and Social Dilemmas*, Groningen University 2001 (with distinction) (with Frans N. Stokman and Tom A.B. Snijders); present position: full professor, Utrecht University, and associate professor, Tilburg University.

Miranda Jansen, *Waardenoriëntaties en Partnerrelaties. Een Panelstudie naar Wederzijdse Invloeden*, Utrecht University 2002 (with Matthijs Kalmijn and Aat C. Liefbroer); present position: director of the Faculty of Humanities, Utrecht University.

Gerrit Rooks, *Contract en Conflict. Strategisch Management van Inkooptransacties*, Utrecht University 2002 (with Frits Tazelaar and Chris Snijders); present position: associate professor, Eindhoven Technical University.

Thomas Gautschi, *Trust and Exchange. Effects of Temporal Embeddedness and Network Embeddedness on Providing and Dividing a Surplus*, Utrecht University 2002 (with Chris Snijders and Jeroen Weesie); present position: full professor, University of Mannheim.

Esther de Ruijter, *Household Outsourcing*, Utrecht University 2005 (with distinction) (with Tanja van der Lippe and Jeroen Weesie); present position: managing partner, AO Consult, Tilburg.

Ferry Koster, *For the Time Being. Accounting for Inconclusive Findings Concerning the Effects of Temporary Employment Relationships on Solidary Behavior of Employees*, Groningen University 2005 (with Karin Sanders and Frans N. Stokman); present position: full professor, Erasmus University Rotterdam.

Davide Barrera, *Trust in Embedded Settings*, Utrecht University 2005 (with Vincent Buskens); present position: associate professor, University of Turine and Collegio Carlo Alberto.

Helga de Valk, *Pathways into Adulthood. A Comparative Study on Family Life Transitions among Migrant and Dutch Youth*, Utrecht University 2006 (with Aat C. Liefbroer and Pearl A. Dykstra); present position: full professor, Groningen University; director, Netherlands Interdisciplinary Demographic Institute (NIDI).

Sonja Vogt, *Heterogeneity in Social Dilemmas: The Case of Social Support*, Utrecht University 2007 (with Vincent Buskens and Jeroen Weesie); present position: associate professor, University of Lausanne.

Andrea Knecht, *Friendship Selection and Friends' Influence: Dynamics of Networks and Actor Attributes in Early Adolescence*, Utrecht University 2008 (with Tom A.B. Snijders, Chris Baerveldt, and Christian Steglich); present position: policy advisor, City of Nuremberg.

Gijs van Houten, *Beleidsuitvoering in Gelaagde Stelsels. De Doorwerking van Aanbevelingen van de Stichting van de Arbeid in het CAO-Overleg*, Utrecht University 2008 (with René Torenvlied); present position: research manager, Eurofound (EU Agency), Dublin.

Manuela Vieth, *Commitments and Reciprocity. Experimental Studies on Obligation, Indignation, and Self-Consistency*, Utrecht University 2009 (with Jeroen Weesie and Vincent Buskens); present position: research associate, Paderborn University.

Rense Corten, *Co-evolution of Social Networks and Behavior in Social Dilemmas*, Utrecht University 2009 (with Vincent Buskens and Stephanie Rosenkranz); present position: associate professor, Utrecht University.

Anne Roeters, *Family Life under Pressure? Parents' Paid Work and the Quantity and Quality of Parent-Child and Family Time*, Utrecht University 2010 (with Tanja van der Lippe and Esther Kluwer); present position: senior researcher, The Netherlands Institute for Social Research (Sociaal Cultureel Planbureau, SCP).

Michael Mäs, *The Diversity Puzzle. Explaining Clustering and Polarization of Opinions*, Groningen University 2010 (with Andreas Flache, Rafael Wittek, and Karoly Takacs); present position: full professor, Karlsruhe Institute of Technology.

Asya Zhelyazkova, *Compliance under Controversy. Analysis of the Transposition of European Directives and their Provisions*, Utrecht University 2012 (with René Torenvlied and Robert Thomson); present position: associate professor, Erasmus University Rotterdam.

Jelmer Schalk, *The Performance of Public Corporate Actors. Essays on Effects of Institutional and Network Embeddedness in Supranational, National, and Local Collaboration Contexts*, Utrecht University 2012 (with René Torenvlied and Agnes Akkerman); present position: associate professor, Leiden University and Leiden University Medical Center.

Michal Bojanowski, *Essays on Social Network Formation in Heterogeneous Populations. Models, Methods, and Empirical Analyses*, Utrecht University 2012 (with Vincent Buskens and Stephanie Rosenkranz); present position: assistant professor, Kozminski University Warsaw.

Anca Minescu, *Relative Group Position and Intergroup Attitudes in Russia*, Utrecht University 2012 (with Louk Hagendoorn and Edwin Poppe); present position: lecturer, University of Limerick, Ireland.

Marieke van Schellen, *Marriage and Crime over the Life Course. The Criminal Careers of Convicts and their Spouses*, Utrecht University 2012 (with Paul Nieuwbeerta and Anne-Rigt Poortman); present position: self-employed researcher.

Ozan Aksoy, *Essays on Social Preferences and Beliefs in Non-Embedded Social Dilemmas*, Utrecht University 2013 (with distinction) (with Jeroen Weesie), present position: associate professor, University College London.

Dominik Morbitzer, *Limited Farsightedness in Network Formation*, Utrecht University 2013 (with Vincent Buskens and Stephanie Rosenkranz), present position: senior research analyst, Ipsos, Munich.

Nynke van Miltenburg, *Cooperation under Peer Sanctioning Institutions. Collective Decisions, Noise, and Endogenous Implementation*, Utrecht University 2015 (with Vincent Buskens and Davide Barrera), present position: senior research consultant at CAOP, The Hague.

Vincenz Frey, *Network Formation and Trust*, Utrecht University 2016 (with Vincent Buskens and Rense Corten), present position: assistant professor, University of Groningen.

#### **Other supervision of PhD theses – completed**

Martin Abraham, *Betriebliche Sozialleistungen und die Regulierung individueller Arbeitsverhältnisse. Endogene Kooperation durch private Institutionen*, University of Erlangen-Nuremberg 1995; present position: full professor, University of Erlangen-Nuremberg.

Over the years, member of reading committees and (external) examiner for PhD theses and habilitation theses at Free University of Amsterdam, Eindhoven Technical University, Friedrich-Alexander-Universität Erlangen-Nürnberg, Hong Kong University, Leipzig University, Utrecht University.

#### **Other supervision – completed**

Norman Braun, undergraduate and graduate studies University of Erlangen-Nuremberg, including Diplomathesis *Kollektive Entscheidungen in einer Theorie korporativer Akteure* 1987; final position: full professor, University of Munich (deceased).

#### **Supervision for KNAW-fellowships**

Supervisor for KNAW-fellowship (postdoc fellowship of the Royal Netherlands Academy of Arts and Sciences, KNAW) Chris Snijders, projects “Trust between persons and between firms. Effects of actor- and context-characteristics” (1999–2002) and “Trust over time between individuals and firms. Effects of actor characteristics and situational context” (2002–2004).

Supervisor for KNAW-fellowship (postdoc fellowship of the Royal Netherlands Academy of Arts and Sciences, KNAW) Beate Völker, project “Closed, Crosscutting, and Radial Structures of Personal Networks – Context Conditions and Consequences” (2001–2005); project terminated in 2002 when Völker started another research project with funding from the “Vernieuwingsimpuls” program of the Netherlands Organization for Scientific Research (NWO).

Supervisor for KNAW-fellowship (postdoc fellowship of the Royal Netherlands Academy of Arts and Sciences, KNAW) Vincent Buskens, projects “Third-party effects in cooperation problems: an integrated approach” (2002–2005) and “Social dilemmas in dynamic networks” (2005–2007).

## Postdoc supervision

Chris Snijders (1995–1999); Vincent Buskens (1998–2002); Miranda Jansen (2003–2006); Esther de Ruijter (2004–2005); Davide Barrera (2005–2009); Anne-Rigt Poortman (2005–2009); Sonja Vogt (2007); Manuela Vieth (2009–2010); Rense Corten (2009–2011).

## 9. Publications, selected reports, data sets, organization of conferences, invited lectures and presentations

### Ten key publications

This is a selection of publications covering theoretical and empirical work as well as work from different phases of my academic career.

Raub, Werner and Thomas Voss (1981) *Individuelles Handeln und gesellschaftliche Folgen*, Darmstadt: Luchterhand (Soziologische Texte, Neue Folge, Band 120), 232 pp.

Raub, Werner and Jeroen Weesie (1990) Reputation and efficiency in social interactions: An example of network effects, *American Journal of Sociology* 96: 626–654.

Batenburg, Ronald, Werner Raub, and Chris Snijders (2003) Contacts and contracts. Dyadic embeddedness and the contractual behavior of firms, *Research in the Sociology of Organizations* 20: 135–188.

Buskens, Vincent, Werner Raub, and Joris van der Veer (2010) Trust in triads: an experimental study, *Social Networks* 32: 301–312.

Raub, Werner, Vincent Buskens, and Marcel van Assen (2011) Micro-macro links and micro-foundations in sociology, *Journal of Mathematical Sociology* triple special issue 35 (1–3) on *Micro-Macro Links and Micro-Foundations*, 1–25.

Raub, Werner, Vincent Buskens, and Vincenz Frey (2013) The rationality of social structure: Cooperation in social dilemmas through investments in and returns on social capital, *Social Networks* 35: 720–732.

Buskens, Vincent, Werner Raub, Nynke van Miltenburg, Estrella R. Montoya, and Jack van Honk (2016) Testosterone administration moderates effect of social environment on trust in women depending on second-to fourth digit ratio, *Scientific Reports* 6: 27655 | DOI: 10.1038/srep27655 (8 + 23 pp.).

Raub, Werner (2021) Rational choice theory in the social sciences, in Markus Knauff and Wolfgang Spohn (eds.), *The Handbook of Rationality*, Cambridge, MA: MIT Press, 611–623.

Gërkhani, Klarita, Nan Dirk de Graaf, and Werner Raub (eds.) (2022, 2023) *Handbook of Sociological Science: Contributions to Rigorous Sociology*, Cheltenham: Edward Elgar. Hardcover edition 2022, paperback edition and Open Access edition 2023.

Review:

- R. Muttarak, *Population and Development Review* 48: 897–898 (2022).

Raub, Werner, Nan Dirk de Graaf, and Klarita Gërkhani (2022) Rigorous Sociology, in Klarita Gërkhani, Nan Dirk de Graaf, and Werner Raub (eds.) *Handbook of Sociological Science: Contributions to Rigorous Sociology*, Cheltenham: Edward Elgar, 2–19.

## Monographs

Raub, Werner and Thomas Voss (1981) *Individuelles Handeln und gesellschaftliche Folgen*, Darmstadt: Luchterhand (Soziologische Texte, Neue Folge, Band 120), 232 pp.

Reviews:

- H. Esser, *Kölner Zeitschrift für Soziologie und Sozialpsychologie* 34: 582–584 (1982)
- V. Vanberg, *Soziologische Revue* 5: 51–52 (1982)
- H. Grünberger, *Politische Vierteljahresschrift / PVS-Literatur* 23: 71 (1982)
- F. Krompka, *Sociologia Ruralis* 22: 80–81 (1982)
- W. Arts, *Mens en Maatschappij* 57: 212 (1982)
- H.J. Ulbrich, *Referateblatt Soziologie der DDR* Nr. 14/1983

Raub, Werner (1984) *Rationale Akteure, institutionelle Regelungen und Interdependenzen*, Frankfurt a.M.: Lang (Beiträge zur Gesellschaftsforschung, Band 1), 346 pp.

Reviews:

- M. Schmid, *Soziologische Revue* 9: 52–54 (1986)
- R. Wittenberg, *Modern Law and Society* 20: 79–81 (1987)

Raub, Werner (1997) *Samenwerking in Duurzame Relaties en Sociale Cohesie (Cooperation in Durable Relations and Social Cohesion)*, Inaugural Lecture Utrecht University, Amsterdam: Thesis, 35 pp.

Review:

- W. Arts, *Tijdschrift voor arbeidsvraagstukken* 15: 81–83 (1999)

Raub, Werner (2017) *Rational Models*, expanded version of Farewell Lecture as Dean of Social and Behavioral Sciences at Utrecht University, Utrecht: Utrecht University, 94 pp.

## Editorships

Raub, Werner (ed.) (1982) *Theoretical Models and Empirical Analyses. Contributions to the Explanation of Individual Actions and Collective Phenomena*, Utrecht: ESP, 271 pp.

Büschges, Günter and Werner Raub (eds.) (1985) *Soziale Bedingungen – individuelles Handeln – soziale Konsequenzen*, Frankfurt a.M.: Lang (Beiträge zur Gesellschaftsforschung, Band 3), 344 pp.

Robert Axelrod, *The Evolution of Cooperation*, New York: Basic Books 1984, translated and edited with an epilogue by Werner Raub and Thomas Voss: *Die Evolution der Kooperation*, München: Oldenbourg (Scientia Nova) 1987, paperback edition 1988, 2<sup>nd</sup> and rev. ed. 1991, 7<sup>th</sup> ed. 2009, 235 pp.

Weesie, Jeroen and Werner Raub (eds.) (2000) *The Management of Durable Relations. Theoretical Models and Empirical Studies of Households and Organizations*, Amsterdam: Thela Thesis, 153 pp., with a CD-ROM containing 35 full-length papers.

Raub, Werner, Chris Snijders, and Jeroen Weesie (eds.) (2001) *Solidarity in Social Relations: Theory-Guided Empirical Studies*, special issue of *Journal of Mathematical Sociology* 25(4), 97 pp.

Buskens, Vincent, Werner Raub, and Chris Snijders (eds.) (2003) *The Governance of Relations in Markets and Organizations, Volume 20 of Research in the Sociology of Organizations*, Oxford: JAI/Elsevier Science, 380 pp.

Assen, Marcel van, Vincent Buskens, and Werner Raub (eds.) (2011) *Micro-Macro Links and Micro-Foundations*, triple special issue of *Journal of Mathematical Sociology* 35(1–3), 234 pp. Book-version:

Buskens, Vincent, Werner Raub, and Marcel van Assen (eds.) (2012) *Micro-Macro Links and Micro-Foundations*, London: Routledge, 240 pp. Paperback edition 2014.

Reviews:

- F. Squazzoni, *Sociologica* 3/2011.
- E. Chattoe-Brown, *Journal of Artificial Societies and Social Simulation (JASSS)* 15/2 2012.

Buskens, Vincent, Rense Corten, Wojtek Przepiorka, and Werner Raub (eds.) (2021), *Social Dilemmas and Trust*, special issue of *Games*.

Krumpal, Ivar, Werner Raub, and Andreas Tutić (eds.) (2021) *Rationality in Social Science. Foundations, Norms, and Prosociality*, Wiesbaden: Springer, 292 pp.

Gërxhani, Klarita, Nan Dirk de Graaf, and Werner Raub (eds.) (2022, 2023) *Handbook of Sociological Science: Contributions to Rigorous Sociology*, Cheltenham: Edward Elgar. Hardcover edition 2022, paperback edition and Open Access edition 2023.

Review:

- R. Muttarak, *Population and Development Review* 48: 897–898 (2022).

### Articles and chapters

Raub, Werner and Thomas Voss (1976) Sozialwissenschaft als Evolutionstheorie?, *Kölner Zeitschrift für Soziologie und Sozialpsychologie* 28: 327–334.

Raub, Werner and Dirk Koppelberg (1978) Bewertungen und Empfehlungen in der Methodologie wissenschaftlicher Forschungsprogramme, *Zeitschrift für allgemeine Wissenschaftstheorie* 9: 134–148.

Hegselmann, Rainer and Werner Raub (1982) Zur Logikabhängigkeit wissenschaftstheoretischer Paradoxien, *Erkenntnis* 17: 349–359.

Hegselmann, Rainer and Werner Raub (1982) Protologik und formale Logik, in: Carl Friedrich Gethmann (ed.), *Logik und Pragmatik*, Frankfurt a.M.: Suhrkamp, 164–195.

Raub, Werner (1982) The structural-individualistic approach towards an explanatory sociology, in: Werner Raub (ed.), *Theoretical Models and Empirical Analyses*, Utrecht: ESP, 3–40.

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Raub, Werner and Thomas Voss (1986) Conditions for cooperation in problematic social situations, in: Andreas Diekmann and Peter Mitter (eds.), *Paradoxical Effects of Social Behavior, Essays in Honor of Anatol Rapoport*, Heidelberg: Physica, 85–103.

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Hegselmann, Rainer, Werner Raub and Thomas Voss (1986) Zur Entstehung der Moral aus natürlichen Neigungen, *Analyse und Kritik* 8: 150–177.

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Raub, Werner (1987) Gruppengröße und Kooperation in problematischen sozialen Situationen. Ein spieltheoretisches Modell für das ‘Dilemma der großen Zahl,’ in: Jürgen Friedrichs (ed.), *Technik und sozialer Wandel*, 23. *Deutscher Soziologentag 1986*, Opladen: Westdeutscher Verlag, 230–233.

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Reprints in: Henk Flap and Jeroen Weesie (eds.) (1990) *Social Networks Through Time*, Utrecht: ISOR, 215–244 and in: Hartmut Esser and Klaus G. Troitzsch (eds.) (1991) *Modellierung sozialer Prozesse*, Bonn: IZ, 735–772.

Raub, Werner (1991) Endogene Präferenzänderungen als Kooperationsmechanismus: Ein spieltheoretisches Modell, in: Reinhard Wittenberg (ed.), *Person – Situation – Institution – Kultur. Günter Büschges zum 65. Geburtstag*, Berlin: Duncker & Humblot, 117–154.

Raub, Werner, Thomas Voss and Jeroen Weesie (1992) On the usefulness of game theory for the resolution of real-world collective action problems. Comment on Hechter, *Rationality and Society* 4: 95–102.

Raub, Werner (1992) Eine Notiz über die Stabilisierung von Vertrauen durch eine Mischung von wiederholten Interaktionen und glaubwürdigen Festlegungen, *Analyse und Kritik* 14: 187–194 (Symposium on James S. Coleman, Foundations of Social Theory).

Raub, Werner and Gideon Keren (1993) Hostages as a commitment device: A game-theoretic model and an empirical test of some scenarios, *Journal of Economic Behavior and Organization* 21: 43–67.

Raub, Werner (1993) The role of rights in a theory of social action, *Journal of Institutional and Theoretical Economics* 149: 240–251.

Keren, Gideon and Werner Raub (1993) Resolving social conflicts through hostage posting: Theoretical and empirical considerations, *Journal of Experimental Psychology: General* 122: 429–448.

- Raub, Werner and Jeroen Weesie (1993) Symbiotic arrangements: A sociological perspective, *Journal of Institutional and Theoretical Economics* 149: 716–724.
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- Raub, Werner and Jeroen Weesie (1995) The management of matches. Decentralized mechanisms for cooperative relations with applications to organizations and households, in: Ulf Bernitz and Pär Hallström (eds.), *Principles of Justice and the European Union*, Stockholm: Juristförlaget, 69–81.
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- Raub, Werner and Chris Snijders (1997) Gains, losses, and cooperation in social dilemmas and collective action: The effects of risk preferences, *Journal of Mathematical Sociology* 22: 263–302.
- Rooks, Gerrit, Robert Selten, Werner Raub, and Frits Tazelaar (1997) Samenwerking tussen inkoper en toeleverancier: effecten van sociale inbedding op de onderhandelingsinspanning bij inkooptransacties, *Mens en Maatschappij* 72: 352–373.
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- Weesie, Jeroen, Vincent Buskens, and Werner Raub (1998) The management of trust relations via institutional and structural embeddedness, in: Patrick Doreian and Thomas Fararo (eds.), *The Problem of Solidarity: Theories and Models*, New York: Gordon and Breach, 113–138.
- Raub, Werner (1999) Vertrauen in dauerhaften Zweierbeziehungen: soziale Integration durch aufgeklärtes Eigeninteresse, *Kölner Zeitschrift für Soziologie und Sozialpsychologie / Sonderheft 39 “Soziale Integration”*: 239–268.
- Rooks, Gerrit, Werner Raub, Robert Selten, and Frits Tazelaar (2000) How inter-firm cooperation depends on social embeddedness: a vignette study, *Acta Sociologica* 43: 123–137.  
*Revised version* in: Jeroen Weesie and Werner Raub (eds.) (2000), *The Management of Durable Relations. Theoretical Models and Empirical Studies of Households and Organizations*, Amsterdam: Thela Thesis, 81–84 with paper (26 pp.) on CD-ROM.
- Raub, Werner and Jeroen Weesie (2000) Cooperation via hostages, *Analyse und Kritik* 22: 19–43 (with comments by Robert Axelrod, pp. 140–141).
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*Samenwerking tussen inkoper en leverancier: het management van inkooptransacties*, Zoetermeer: NEVI/NRS, 15–31.

Rooks, Gerrit, Frits Tazelaar, Werner Raub, and Robert Selten (2000) Vignetonderzoek: vertrouwen en samenwerking, in: Frits Tazelaar and Chris Snijders (eds.), *Samenwerking tussen inkoper en leverancier: het management van inkooptransacties*, Zoetermeer: NEVI/NRS, 45–56.

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### **Data sets**

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Various experimental data sets, often in collaboration with Vincent Buskens.

### **Organization of conferences**

Symposium “Soziale Bedingungen und soziale Konsequenzen individuellen Handelns: Allgemeine Handlungstheorien und sozialwissenschaftliche Modelle” (with Günter Büschges), Fernuniversität Hagen, Germany, 06.–07.11.81.

Ad Hoc Group “Explanatory Sociology and the Structural-Individualistic Approach”, 10th World Congress of Sociology, Mexico City, Mexico, 16.–21.08.82.

Session “Rational Choice Theory: Limitations and Alternatives”, 11th World Congress of Sociology, New Dehli, India, 18.–22.08.86.

Session “Social Interdependencies”, 12th World Congress of Sociology, Madrid, Spain, 09.–13.07.90

Session “Networks, Collective Action, and Institutional Reform: Some European Perspectives”, Public Choice Society Meetings, New Orleans, LA, 20.–22.03.92.

Conference “Classical Sociological Problems and New Solutions from a Rational Actor Perspective”, Research Committee 45 “Rational Choice” of the International Sociological Association, Werner-Reimers-Stiftung, Bad Homburg, Germany (with Michael Hechter and Karl-Dieter Opp), 01.–03.04.93.

ISA-Research Committee 45 “Rational Choice”, 18 sessions, 13th World Congress of Sociology, Bielefeld, Germany, 18.–23.07.94 (with Michael Hechter and Karl-Dieter Opp).

4 sessions “Rational Choice”, Annual Meeting of the American Sociological Association (ASA), Los Angeles, CA, 05.–09.08.94 (with Ronald Batenburg).

Session “Organizations: Emergence, Functioning, and Effects”, Joint Conference of the Rational Choice Section of the American Sociological Association (ASA) and the Research Committee on Rational Choice of the International Sociological Association (ISA), New York, NY, 14.–15.08.96.

Workshop “In- en uitsluiting, sociale cohesie en solidariteit” (NWO-programma “De Nederlandse Multiculturele en pluriforme samenleving”), Utrecht, Netherlands, 11.04.97 (with Aafke Komter).

Conference “The Management of Durable Relations” of the section “Modelbuilding and Simulation” of the German Sociological Association and the informal working group “Mathematical Sociology” (MASO), Zeist, Netherlands, 26.–28.06.97 (with Jeroen Weesie and Joost Bruins).

2 sessions “Organizations: Emergence, Functioning, and Effects”, 14th World Congress of Sociology, Montreal, Canada, 26.07.–01.08.98.

Workshop “Networks in Economics and Sociology”, Center for Economic Research (CentER), Tilburg University, Netherlands, 26.08.99 (with Vincent Buskens, Michael Kosfeld, and Pieter Ruys).

Workshop “Solidarity in Formal Settings”, Groningen, Netherlands, 21.–22.12.99 (with Frans N. Stokman and Ronald S. Burt).

ICS-Symposium “The Management of Matches”, Utrecht, Netherlands, 18.02.00 (with Chris Snijders, Jeroen Weesie, and Marielle Bedaux).

Workshop “Perspectives on Networks”, Utrecht, Netherlands, 29.06.01.

Conference “Social Networks, Norms, and Solidarity – New Approaches to Cooperation”, Netherlands Institute for Advanced Study, Wassenaar, Netherlands, 09.–11.06.02 (with Thomas Voss, Josef Brüderl, Ad van Deemen, Siegwart Lindenberg, Michael Macy, Frans N. Stokman, Rafael Wittek).

“European Japanese Conference on Social Networks and Collective Action”, Utrecht, Netherlands, 26.–28.05.03 (with Vincent Buskens and Kazuo Misumi).

“Ninth Annual Meeting of the European Academy of Sociology”, Swedish Cultural Center, Paris, France, 23.–24.10.09 (with Jürgen Friedrichs).

“Tenth Annual Meeting of the European Academy of Sociology”, Swedish Cultural Center, Paris, France, 22.–23.10.10 (with Jürgen Friedrichs).

“Eleventh Annual Meeting of the European Academy of Sociology”, Swedish Cultural Center, Paris, France, 21.–22.10.11 (with Jürgen Friedrichs).

“Nuffield workshop on experimental research on social dilemmas”, Nuffield College, University of Oxford, UK, 13.–15.11.11 (with Wojtek Przepiorka, Ray Duch, and Vincent Buskens).

Symposium “Capita selecta empirisch-theoretische sociologie” on the occasion of the retirement of Frits Tazelaar as full professor, Utrecht, Netherlands, 30.11.11 (with Chris Snijders and Madelon Pieper).

Workshop “Polarization and radicalization in social systems”, Strategic Theme “Institutions for Open Societies”, Utrecht University, Utrecht, Netherlands, 26.10.18 (with Daniel Cohnitz).

Online workshop on “Handbook of Sociological Science: Contributions to Rigorous Sociology” (with 30+ participants from Europe and the US), 09.–11.12.20 (with Klarita Gërkhani and Nan Dirk de Graaf).

Symposium “Rationality in Social Science. Foundations, Norms, and Prosociality”, Leipzig University, Leipzig, Germany, 28.09.21 (with Ivar Krumpal and Andreas Tutić).

Workshop “Theoriebildung und Theorieprüfung in der analytisch-empirischen Soziologie”, Johannes-Gutenberg-University Mainz, Mainz, Germany, September 6.–7.09.23 (with Hartmut Esser, Gunnar Otte, Natascha Nisiç, and Nico Sonntag).

### **Invited lectures and presentations**

17.08.82, 10th World Congress of Sociology, Ad Hoc Group “Explanatory Sociology and the Structural-Individualistic Approach”, Mexico City, Mexico.

30.01.85, Institut für Soziologie, Ludwig-Maximilians-Universität München, Germany.

08.03.85, 12. Fachkonferenz des Arbeitskreises “Mathematische Modelle in den Sozialwissenschaften” (MASO), Institut für Höhere Studien Wien, Austria.

22.05.85, Symposium “Werkgemeenschap verklarende sociologie”, Rijksuniversiteit Utrecht, Netherlands.

21.08.86, 11th World Congress of Sociology, Session “Unintended Consequences of Individual Action”, New Dehli, India.

02.10.86, 23. Deutscher Soziologentag, gemeinsame Sitzung der Sektion “Methoden” und der Sektion “Theorien” über “Modellierung soziologischer Theorien”, Hamburg, Germany.

12.03.87, ZUMA-Arbeitstagung “Modellierung sozialer Prozesse”, Mannheim, Germany.

14.–16.01.88, Conference “The Emergence, Maintenance, and Effects of Social Institutions”, Bad Homburg, Germany.

10.02.88, Institut für Angewandte Sozialforschung, Universität zu Köln, Germany.

09.06.88, 15. Fachkonferenz des Arbeitskreises “Mathematische Modelle in den Sozialwissenschaften” (MASO) zum Thema “Analyse sozialer Netzwerke” (with Jeroen Weesie), Zeist, Netherlands.

17.–18.11.88, Conference “Connected Games: Theory, Methodology, and Applications”, Max-Planck-Institut für Gesellschaftsforschung, Köln, Germany.

21.04.89, Symposium "Het Prisoner's Dilemma als paradigma", Internationale School voor Wijsbegeerte, Amersfoort, Netherlands.

27.–28.04.89, Rundgespräch zur Vorbereitung eines DFG-Schwerpunktprogramms "Bedingungen von Kooperation", Bonn / Bad Godesberg, Germany.

06.–07.10.89, 2. Tagung der Arbeitsgruppe Wirtschaftssoziologie der Deutschen Gesellschaft für Soziologie, Zentrum für interdisziplinäre Forschung der Universität Bielefeld, Germany.

23.–24.11.89, NIAS-workshop "Current Issues in Organization Studies", Netherlands Institute for Advanced Study, Wassenaar, Netherlands.

27.03.90, Center for Study of Public Choice, George Mason University, Fairfax, VA.

09.04.90, Seminar "Mathematical Sociology", Department of Sociology, University of Chicago, Chicago, IL.

10.04.90, Seminar "Rational Models in the Social Sciences", Department of Economics, Department of Sociology, University of Chicago, Chicago, IL.

25.05.90, Fachgruppe Philosophie Universität Duisburg, Germany.

11.07.90, 12th World Congress of Sociology, Session "Social Networks" (with Jeroen Weesie), Madrid, Spain.

12.07.90, 12th World Congress of Sociology, Session "Interdisciplinary Organization Studies", Madrid, Spain.

20.–22.09.90, 17. Fachkonferenz des Arbeitskreises "Mathematische Modelle in den Sozialwissenschaften" (MASO) zum Thema "Spiel- und entscheidungstheoretische Modelle der Kooperation", Duisburg, Germany.

28.02.91, Sozialwissenschaftliches Institut, Universität Erlangen-Nürnberg, Germany.

15.05.91, Institut für Angewandte Sozialforschung, Universität zu Köln, Germany.

06.–07.06.91, European Social Theory Conference, European University Institute, Florence, Italy.

11.–12.12.91, Institut für Soziologie, Universität Leipzig, Germany.

05.–07.03.92, 18. Fachkonferenz des Arbeitskreises "Mathematische Modelle in den Sozialwissenschaften" (MASO) zum Thema "Rational Choice-Modelle in den Sozialwissenschaften", Ludwig-Maximilians-Universität München, Germany.

27.04.92, Seminar "Mathematical Sociology", Department of Sociology, University of Chicago, Chicago, IL.

05.05.92, Seminar "Rational Models in the Social Sciences", Department of Economics, Department of Sociology, University of Chicago, Chicago, IL.

24.–26.06.92, 10th International Seminar on the New Institutional Economics, Wallerfangen/Saar, Germany.

20.–24.08.92, Annual Meeting of the American Sociological Association (ASA), Session "Rational Choice – Sociological Theory", Pittsburgh, PA.

13.–14.11.92, Workshop "Symbiotic Agreements" des Juristischen Seminars im Fachbereich Wirtschafts- und Rechtswissenschaften der Carl v. Ossietzky Universität Oldenburg, Germany.

25.–26.02.93, Tagung der Sektion “Modellbildung und Simulation” der Deutschen Gesellschaft für Soziologie, Universität Mannheim, Germany.

01.–03.04.93, Conference “Classical Sociological Problems and New Solutions from a Rational Actor Perspective” of the Research Committee 45 “Rational Choice”, International Sociological Association, Werner-Reimers-Stiftung, Bad Homburg, Germany.

07.06.93, NWO-Symposium “Pionier ‘93”, Den Haag, Netherlands.

09.06.93, Institut für Soziologie, Universität Leipzig, Germany.

12.07.93, Sozialwissenschaftliches Institut, Universität Erlangen-Nürnberg, Germany.

22.07.93, Course on “Sociological Applications of Game Theory”, European-American Summerschool “Rational Choice and Structuralism in Sociology”, Netherlands Institute for Advanced Study, Wassenaar, Netherlands.

18.–19.11.93, Tagung der Sektion “Soziologische Theorien” der Deutschen Gesellschaft für Soziologie über “Sozialwissenschaftliche Institutionenanalyse”, Universität Mannheim, Germany.

26.11.93, Sozialwissenschaftliches Institut, Universität Erlangen-Nürnberg, Germany.

27.01.94, Institut für Soziologie, Universität Leipzig, Germany.

09.05.94, Institut für Philosophie, Universität Essen, Germany.

18.–23.07.94, 13th World Congress of Sociology, Bielefeld, Germany.

05.–08.08.94, Annual Meeting of the American Sociological Association (ASA), Los Angeles, CA.

10.–11.11.94, Tagung “Empirische Prüfung und Hypothesen des Rational-Choice-Ansatzes” der Sektion Modellbildung und Simulation der Deutschen Gesellschaft für Soziologie, Schloss Rauischholzhausen bei Giessen, Germany.

16.11.94, Netherlands Institute for Advanced Study, Wassenaar, Netherlands.

25.01.95, Institut für Angewandte Sozialforschung, Universität zu Köln, Germany.

27.01.95, Department of Applied Social Sciences and Social Research, University of Oxford, UK.

17.–18.02.95, Conference “Principles of Justice and the Law of the European Union”, Faculty of Law, University of Stockholm, Sweden.

19.–23.06.95, 6th International Conference on Social Dilemmas, Netherlands Institute for Advanced Study, Wassenaar, Netherlands.

01.–02.10.96, Tagung “Gesellschaftliche Normen und soziale Netzwerke”, Universität München, Germany.

12.–13.11.96, Keynote lecture, Congres van de “Werkgemeenschap voor de sociaal-wetenschappelijke studie van arbeid- en organisatievraagstukken” (WESWA), Utrecht, Netherlands.

02.12.97, Seminar “Network Institutional Economics”, Business School, Groningen University, Netherlands.

19.01.98, “Séminaire réseaux et régulation”, LASMAS-CNRS, Paris, France.

05.05.98, Seminar “Rational Models in the Social Sciences”, Department of Economics, University of Chicago, Chicago, IL.

26.05.98, Organizations and Markets Workshop, Graduate School of Business and Department of Sociology, University of Chicago, Chicago, IL.

11.–12.12.98, Workshop “Making Choices”, Zentrum für interdisziplinäre Forschung der Universität Bielefeld, Germany.

19.01.99, Institut für Soziologie, Universität Leipzig, Germany.

17.02.99, Faculty of Law, Seminar on International Contracting, Utrecht University, Netherlands.

19.03.99, Workshop “De organisatie van het vrije beroep”, NIVEL, Utrecht, Netherlands.

27.05.99, Fachgruppe Soziologie, Universität Essen, Germany.

26.08.99, Center for Economic Research (CentER), Tilburg, Netherlands.

28.–29.10.99, Zentrum für interdisziplinäre Forschung (ZiF), Symposium ZiF-Research Group “Making Choices”, Universität Bielefeld, Germany

29.–30.10.99, Konferenz der Sektion Wirtschaftssoziologie der Deutschen Gesellschaft für Soziologie, Max-Planck-Institut für Gesellschaftsforschung, Köln, Germany.

17.01.00, Sonderforschungsbereich 504 “Rationalitätskonzepte, Entscheidungsverhalten und ökonomische Modellierung”, Universität Mannheim, Germany.

16.08.00, Annual Meeting of the American Sociological Association (ASA), Joint Miniconference of the ASA-Section on Rational Choice and the Research Committee 45 “Rational Choice” of the International Sociological Association (ISA) on “Frontiers of Rational Choice Theory”, Washington, DC.

30.08.00, Second Workshop on “Networks in Economics and Sociology”, Utrecht, Netherlands.

27.11.00, Department of Sociology, Stockholm Seminar on Social Mechanisms, Stockholm University, Sweden.

17.01.01, Eindhoven Centre for Innovation Studies (ECIS), Eindhoven University of Technology, Netherlands.

29.05.01, Department of Economics, CREED, University of Amsterdam, Netherlands.

21.02.02, Netherlands Institute for Advanced Study, NIAS seminar series, Wassenaar, Netherlands.

9.–11.06.02, Conference “Social Networks, Norms, and Solidarity – New Approaches to Cooperation”, Netherlands Institute for Advanced Study, Wassenaar, Netherlands.

21.10.02, Workshop “Formation and Decay of Economic Networks”, Russell Sage Foundation, New York, NY.

21.01.03, Institut für Soziologie der Universität Bern, Switzerland.



28.04.03, Institut für Soziologie, Universität zu Köln, Germany.

28.05.03, “European Japanese Conference on Social Networks and Collective Action”, Utrecht, Netherlands.

03.07.03, Institut für Statistik und Mathematische Wirtschaftstheorie, Universität Karlsruhe, Germany.

15.08.03, Annual Meeting of the American Sociological Association (ASA), Joint Miniconference of the ASA-Section on Rationality and Society and the Research Committee 45 “Rational Choice” of the International Sociological Association (ISA) on “Social Aspects of Rationality”, Atlanta, GA.

17.08.03, Annual Meeting of the American Sociological Association (ASA), Session of the ASA-Section on Rationality and Society, Atlanta, GA.

29.10.03, Law Faculty, Conference on Mechanisms of Quality Control, Utrecht University, Netherlands.

25.11.03, Tjalling C. Koopmans Institute, Utrecht School of Economics, Utrecht University, Netherlands.

16.02.04, Institute of Management and Centre for Economic Performance, London School of Economics (LSE), London, UK.

19.04.04, KNAW, conference “De toekomst van de sociologie”, Amsterdam, Netherlands.

09.03.05, Nuffield College, University of Oxford, UK.

02.05.05, Sozialwissenschaftliches Institut, Heinrich-Heine-Universität Düsseldorf, Germany.

19.–21.05.05, Workshop “Recent Developments in Strategic Network Formation”, Universität Mannheim, Germany.

01.12.05, Institut für Philosophie, Universität Bayreuth, Germany.

05.–09.12.05, Workshop “Rational Choice Sociology: Theory and Empirical Applications”, Venice International University, Venice, Italy.

12.12.05, Department of Sociology, University of Turin, Italy.

10.02.06, Symposium in honor of Hans J. Hummell, Universität Duisburg-Essen, Germany.

16.02.06, Colloquium of the Department of Social Psychology, Utrecht University, Netherlands.

24.–25.03.06, Frühjahrstagung der Sektion Methoden der Deutschen Gesellschaft für Soziologie, Universität Duisburg-Essen, Germany.

03.04.06, Graduate school lecture, Graduate School of Social and Behavioural Sciences Utrecht University, Netherlands.

01.05.06, KNAW, final conference KNAW Verkenning Sociologie, Amsterdam, Netherlands.

08.06.06, Dag van de sociologie (annual meeting of the Dutch Sociological Association NSV), Tilburg University, Netherlands.

10.–11.11.06, ICS Symposium and conference of the ASA section Rationality and Society as well as ISA Research Committee Rational Choice: “Rational Choice Social Research. Empirical Insights, Theoretical Advances, and Current Controversies”, Groningen University, Netherlands.

09.02.07, Invited lecture in honor of Günter Büschges, Wirtschafts- und Sozialwissenschaftliche Fakultät, Universität Erlangen-Nürnberg, Germany.

06.03.08, Institute for Logic, Language & Computation, University of Amsterdam, Netherlands.

10.04.08, Conference on networks at CentER, Tilburg University, Netherlands.

29.04.08, Department of Sociology, ETH Zürich, Switzerland.

21.–23.08.08, Conference “Contextualizing Economic Behavior” (Deutsche Forschungsgemeinschaft – DFG and National Science Foundation – NSF), New York, NY.

25.11.08, Department of Sociology, University of Bamberg, Germany.

01.–05.12.08, Workshop “Rational Choice Sociology: Theory and Empirical Applications”, Venice International University, Venice, Italy.

19.12.08, “Symposium on Explanatory Sociology in Honor of Hartmut Esser”, Universität Mannheim, Germany.

23.01.09, Faculty of Law, Erasmus University Rotterdam, Netherlands.

05.–06.03.09, Annual meeting of the Section Economics and Empirical Social Sciences of the German Academy of Sciences Leopoldina, ETH Zürich, Switzerland.

11.06.09, Dag van de sociologie (annual meeting of the Dutch Sociological Association NSV), Amsterdam University, Netherlands.

07.–11.08.09, Annual Meeting of the American Sociological Association (ASA), Session of the ASA-Section on Rationality and Society, San Francisco, CA.

29.–31.08.09, Institute for the World Economy, Workshop “Networks as Determinants of Economic and Political Behavior”, Kiel, Germany.

30.11.–04.12.09, Workshop “Rational Choice Sociology: Theory and Empirical Applications”, Venice International University, Venice, Italy.

18.–19.02.10, Annual meeting of the Section Economics and Empirical Social Sciences of the German Academy of Sciences Leopoldina, Universität Bonn, Germany.

11.–17.07.10, World Congress of Sociology, International Sociological Association (ISA), Gothenborg, Sweden.

29.11.10, Volkswirtschaftliches Forschungsseminar, Universität zu Köln, Cologne, Germany.

08.–11.12.10, ESF Workshop “Information and Behavior in Networks”, Nuffield College, University of Oxford, UK.

17.01.11., Social Networks Seminar, Nuffield College, University of Oxford, UK.

15.05.11, Keynote lecture, Symposium “Rational Choice Social Research: From Standard Rationality to Social Rationality?” of the Research Committee 45 “Rational Choice” of the International Sociological Association (ISA), University of Groningen, Netherlands.

02.–03.06.11, Workshop “Aggregation Dynamics of Multi-Level Actor Constellations” Hanse-Wissenschaftskolleg Delmenhorst/Bremen, Germany.

27.–30.07.11, Keynote lecture, Conference “Game Theory and Society”, ETH Zürich, Switzerland.

13.–15.11.11, “Nuffield workshop on experimental research on social dilemmas”, Nuffield College, University of Oxford, UK.

30.11.11, Symposium “Capita selecta empirisch-theoretische sociologie” on the occasion of the retirement of Frits Tazelaar as full professor, Utrecht, Netherlands.

02.12.11, Workshop “Social Neuroscience”, Utrecht, Netherlands.

08–10.03.12, Keynote lecture, “VIII International Meeting on Experimental and Behavioral Economics” (IMEBE 2012), Laboratorio de Economia Experimental-Universitat Jaume I, Castellón, Spain.

15.05.12, Department of Geography, Hong Kong University, Hong Kong, China.

17.05.12, Department of Sociology, Tsinghua University, Beijing, China.

14.–19.10.12, Keynote lecture, “New Developments in Signalling and Game Theory”, International Conference Center of ETH Zürich, Centro Stefano Franscini at Monte Verità, Ascona, Switzerland.

20.10.12, Annual Lecture, Twelfth Annual Meeting of the European Academy of Sociology, Swedish Cultural Center, Paris, France.

11.06.13, Institut für Arbeitsmarkt und Sozialökonomik, Friedrich-Alexander-Universität Erlangen-Nürnberg, Nürnberg, Germany.

12.07.13, Xi’an International Network of Social Networks Analysis (INSNA) Conference, Xi’an, China.

29.10.13, Institut für Soziologie, Universität Leipzig, Leipzig, Germany.

09.12.13, Symposium “The Chemistry between Science and Industry”, Unilever R&D Vlaardingen, Netherlands.

04.02.14, Center for Experimental Social Sciences (CESS), Nuffield College, CESS Colloquium Series, University of Oxford, UK.

17.04.14, Social Sciences Seminars, Koç University, Istanbul, Turkey.

29.–30.05.14, Conference on the Legacy of Raymond Boudon, ETH Zurich, Switzerland.

06.–07.06.14, International Network of Analytical Sociologists (INAS), 7<sup>th</sup> INAS Conference, Mannheim, Germany.

27.11.14, Leopoldina Symposium “Was ist Theorie?”, Nationale Akademie der Wissenschaften Leopoldina, Halle, Germany.

28.01.15, Sociology Seminars, Nuffield College, University of Oxford, UK.

06.05.16, Institut für Arbeitsmarkt und Sozialökonomik, Friedrich-Alexander-Universität Erlangen-Nürnberg, Nürnberg, Germany.

26.–28.05.16, Conference “Social Interaction and Society“, ETH Zürich, Switzerland.

03.–04.06.16, International Network of Analytical Sociologists (INAS), 9<sup>th</sup> INAS Conference, Utrecht, Netherlands.

21.–24.11.16, Workshop “Rational Choice Sociology: Theory and Empirical Applications”, Venice International University, Venice, Italy.

11.06.18, Dondena Center for Research on Social Dynamics and Public Policies, Bocconi University, Milan, Italy.

22.06.18, Colloquium Series Department of Sociology, University of Groningen, Netherlands.

06.–07.09.18, Annual Conference on Experimental Sociology (ACES), University of Vienna, Vienna, Austria.

03–06.10.18, Keynote Lecture, Conference of the Research Network on Quantitative Methods, European Sociological Association (ESA), Cracow, Poland.

07.11.18 Institut für Arbeitsmarkt und Sozialökonomik, Friedrich-Alexander-Universität Erlangen-Nürnberg, Nürnberg, Germany.

12.–15.11.18, Workshop “Analytical Sociology: Theory and Empirical Applications”, Venice International University, Venice, Italy.

21.11.18, Cooperative Relations Seminar, Utrecht University, Netherlands.

08.04.19, Department of Sociology, National Chengchi University, Taipei, Taiwan.

09.04.19, Institute of Sociology, Academia Sinica, Taipei, Taiwan.

11.04.19, Department of Psychology, National Chengchi University, Taipei, Taiwan.

12.04.19, Social Networks Seminar, Academia Sinica, Taipei, Taiwan.

16.04.19, Seminar series Sprout Project Mapping Smart Society, National Chengchi University, Taipei, Taiwan.

02.05.19, Sixth International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Utrecht University, Netherlands.

23.05.19, EUI Interdisciplinary Experimental Working Group, European University Institute, Florence, Italy.

16.12.20, Cooperative Relations Seminar, Utrecht University, Netherlands.

15.–17.09.21, Annual Conference on Experimental Sociology (ACES), Ascona, Switzerland.

28.09.21, Department of Sociology, Leipzig University, Germany.

03.03.22, Collegio Carlo Alberto, Turin, Italy.

27.05.22, 14th INAS Conference, Plenary Panel 'Teaching Sociology', European University Institute, Florence, Italy.

06.–07.10.22, Keynote Lecture, Workshop "Wissenschaftstheoretische Grundlagen der analytisch-empirischen Soziologie", University of Mainz, Germany.

14.–17.11.22, Panelist, Workshop "Analytical Sociology: Theory and Empirical Applications", Venice International University, Venice, Italy.

6.–7.09.23, Workshop "Theoriebildung und Theorieprüfung in der analytisch-empirischen Soziologie", Johannes-Gutenberg-University Mainz, Mainz, Germany.

20.–23.11.23, Workshop "Analytical Sociology: Theory and Empirical Applications", Venice International University, Venice, Italy.

27.–29.06.24, "Boudon at Work Today", GEMASS International Symposium on Raymond Boudon (1934–2013), Paris, France.